

School of Business Course Offerings 2020-2021

Shaded boxes indicate course is being offered

Schedule is subject to change without notice - updated 04/29/20 LM LP

	FALL 2020	WINTER 2021	SPRING 2021
LOWER DIVISION			
BUS 001- Personal Finance		(Honors)	
BUS 010- Intro. to Business	2 sections		
BUS 020- Financial Acctg. & Rep.		2 sections	
BUS 021- Gen. Fin. Acctg. Info.			
UPPER DIVISION - CORE			
BUS 100W- Mgmt. Writing & Comm.			
BUS 101- Information Tech. Mgmt.			
BUS 102- Ethics & Law in Business			2 sections?
BUS 103- Marketing & Dist. Mgmt.	2 sections		
BUS 104- Decision Analysis & Mgmt.		2 sections?	
BUS 105- Production & Ops. Mgmt.			2 Sections
BUS 106- Intro to Financial Mgmt.	2 sections		
BUS 107- Organizational Behavior			
BUS 108- Fin. Eval. & Mgrl. Analysis			
BUS 109- Comp. & Strategic Analy.	2 sections	2 sections	2 sections
ACCOUNTING & AUDITING			
BUS 165A- Interm. Financial Acctg. I			
BUS 165B- Interm. Financial Acctg. II			
BUS 165C- Interm. Financial Acctg. III			
BUS 166- Acctg. Information Systems			
BUS 167- Advanced Financial Acctg.			
BUS 168A- Individual Taxation	2 sections		
BUS 168B- Federal Taxation			
BUS 169A- Auditing			
BUS 169B- Qual Assur in Auditing			
BUS 170- Financial Statement Valuation			
BUSINESS ANALYTICS			
BUS 119- Data-Driven Marketing	2 sections		
BUS 123- Spreadsheet Modeling for Decision-Making			
BUS 124- Business Analytics			
BUS 125- Simulation for Business			
BUS 129- Supply Chain Mgmt.			
BUS 130- Supply Chain Modeling			
BUS 136- Invsts: Securities Analy.			
FINANCE			
BUS 131- Fixed Income Securities			
BUS 132- Foundations of Finance	2 sections	2 sections	
BUS 134- Corporate Finance			
BUS 136- Invsts: Securities Analy.			
BUS 137- Invsts: Derivative Mkts.			
BUS 138- International Finance			
BUS 139- Real Est. Invsts			
BUS 141- Trading Strategies			
BUS 147- Entrep. Finan (Fin)			2 sections
INFORMATION SYSTEMS			

BUS 110 - Data Mining & Visual Analytics			
BUS 163- Technology Entrepreneurship			
BUS 171- Systems Analy. & Design			
BUS 172- Information Economics			
BUS 173- Databases for Mgmt.			
BUS 174- Electronic Commerce			
BUS 175- Bus Data Comm			
BUS 179- Bus Applications of GIS			
MANAGEMENT			
BUS 121- Employee Benefits			
BUS 143- Judgmt & Decision Making		2 sections	
BUS 144- Negotiation Fundamentals			2 sections
BUS 145- Conflict & Cooperation			
BUS 146- Intro to Entrepreneurship			
BUS 148- Bus Plan Devel.			
BUS 149- Adv Topics: Mgmt. & Dec-Mking	2 sections		
BUS 150- Corp Strategic Analy in Multi-Bus Firms			
BUS 154- Business Law			
BUS 155- Human Resources			
BUS 156- Leadership Development		2 sections	
BUS 157- Managing Work Force Div.			
BUS 198i-Indivi. Internshp (Mgmt)			
MARKETING			
BUS 111- Services Marketing			
BUS 112- Consumer Behavior		2 sections	
BUS 113- Marketing Institutions	2 sections		
BUS 114- Marketing in a Global Envir			
BUS 115- Marketing Research			2 sections
BUS 116- Pricing Strategy & Mgmt			
BUS 117- Advertising	2 sections		
BUS 118- Electronic Marketing			
BUS 119- Database Marketing	2 sections		
BUS 151- Brand Management			2 sections
BUS 152- Sales Forecasting & Mgmt			
BUS 164- Marketing Strategy			
OPERATIONS & SUPPLY CHAIN MANAGEMENT			
BUS 123-Spreadsheet Modeling for Decision-Making			
BUS 124- Business Analytics			
BUS 125- Simulation for Business			
BUS 126- Practical Bus. Forecasting			
BUS 127- Intro to Qual. Imprmts.			
BUS 128- Project Planning & Ctrl.			
BUS 129- Supply Chain Mgmt.			
BUS 130- Supply Chain Modeling			