

To be completed by student

NAME:	STUDENT ID:
MAJOR:	COLLEGE:

Expected Graduation Date (Term/Year)

Please check one:

Requesting to declare one of the following Business Minors, from one of the nine Functional Business Areas:

- | | |
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| <input type="checkbox"/> General Business | <input type="checkbox"/> Management: Organizational Behavior/HR |
| <input type="checkbox"/> Accounting | <input type="checkbox"/> Management: Strategy & Entrepreneurship |
| <input type="checkbox"/> Business Analytics | <input type="checkbox"/> Marketing |
| <input type="checkbox"/> Finance | <input type="checkbox"/> Operations & Supply Chain Management |
| <input type="checkbox"/> Information Systems | |

Requesting to drop current minor in Business Administration

(If you selected this box, please go directly to student signature)

Please provide us the following information regarding the mandatory prerequisites for declaring minor:

Completed	Term Taken	Grade
<input type="checkbox"/> BUS 020 Financial Accounting and Reporting		
<input type="checkbox"/> ECON 003 Introduction to Microeconomics		
<input type="checkbox"/> STAT 008 Statistics for Business <small>(approved substitutions: Stat 010/011/040/155, PSYC 011, Soc 005)</small>		

* All prerequisites must be completed with a letter grade of 'C' or better to declare the minor.

Please provide a tentative course plan for completing the 16 unit Upper Division Minor Requirement for your selected minor:

Course Number and Title	Term	Grade
1st course		
2nd course		
3rd course		
4th course		

Student Signature	Date
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To be completed by College Departments

Minor Department Signature	Approved <input type="checkbox"/> Denied <input type="checkbox"/>
Major Advisor and/or Dean	Approved <input type="checkbox"/> Denied <input type="checkbox"/>

REQUIREMENTS FOR BUSINESS ADMINISTRATION MINORS

UCR UNIT VALUE	SCHOOL OF BUSINESS MANDATORY PREREQUISITES FOR ALL MINORS	PREREQUISITES
MINOR PREREQUISITE DECLARATION REQUIREMENTS (14 units): All Prerequisite courses must be completed with a letter grade of "C" or better.		
Take ALL of the following:		
4	BUS 020 Financial Accounting and Reporting	None
5	ECON 003 Introduction to Microeconomics	None
5	STAT 008 Statistics for Business (approved substitutions: Stat 010/011, Psych 011, Soc 005)	MATH 4 or Math 5 or MATH 6B or MATH 7A or MATH 9A or MATH 9AH

UPPER DIVISION MINOR REQUIREMENTS (16 units), 4 courses from one of the nine Functional Business minors.		
Minimum 2.0 GPA required in all minor courses to graduate with a Business Minor. Please see lists below for details about each functional minor and the required courses. (NOTE: School of Business does not waive course prerequisites, all prerequisites must be completed)		
GENERAL BUSINESS MINOR		
Choose FOUR of the following courses:		
4	BUS 103 Marketing and Distribution Management	BUS 020; ECON 003 or ECON 003H; STAT 008
4	BUS 104/STAT 104 Decision Analysis and Management Sciences	STAT 008 or STAT 010; or equivalent
4	BUS 106/ECON 134 Introduction to Financial Management	BUS 020; ECON 003 or ECON 003H; STAT 008 or ECON 101; or equivalent
4	BUS 107 Organizational Behavior	BUS 020; ECON 003; STAT 008; or equivalent
4	BUS 108 Financial Evaluation and Managerial Analysis	BUS 020; ECON 003; STAT 008; or equivalent

ACCOUNTING MINOR		
Take ALL of the following courses:		
4	BUS 108 Financial Evaluation and Managerial Analysis	BUS 020; ECON 003; STAT 008; or equivalent
4	BUS 165A Intermediate Financial Accounting	BUS 021
Choose TWO additional upper division courses:		
4	BUS 161 Forensic and Fraud Auditing	BUS 165B
4	BUS 165B Intermediate Financial Accounting	BUS 165A
4	BUS 165C Intermediate Financial Accounting	BUS 165B
4	BUS 168A Individual Taxation	BUS 108; or equivalent
4	BUS 168B Federal Taxation for Corporations, Partnerships, Estates, and Trusts	BUS 168A
4	BUS 169A Auditing	Corequisite BUS 165B
4	BUS 169B Quality Assurance in Auditing	BUS 169A
4	BUS 170 Financial Statement Valuation	Corequisite BUS 165B

BUSINESS ANALYTICS MINOR		
Take ALL of the following courses:		
4	BUS 104/STAT 104 Decision Analysis and Management Sciences	STAT 008 or STAT 010; or equivalent
4	BUS 124A Business Analytics	STAT 008
Choose TWO additional upper division courses:		
4	BUS 119 Data-Driven Marketing	BUS 103
4	BUS 123 Spreadsheet Modeling for Decision-Making	BUS 104/STAT 104
4	BUS 124B Advanced Business Analytics	BUS 124A with a grade "C-" or better; STAT 008 or STAT 010; CS 008
4	BUS 125 Simulation for Business	BUS 104/STAT 104
4	BUS 129 Supply Chain Management	BUS 105
4	BUS 130 Supply Chain Modeling	BUS 104/STAT 104 or BUS 105
4	BUS 136 Investments: Security Analysis and Portfolio Management	BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 or ECON 134 with a grade of C- or better.
4	BUS 173 Introduction to Databases for Management	BUS 101

FINANCE MINOR		
Take ALL of the following courses:		
4	BUS 106/ECON 134 Introduction to Financial Management	BUS 020; ECON 003 or ECON 003H; STAT 008 or ECON 101; or equivalent
4	BUS 132 Foundations of Finance	BUS 020; ECON 101 or STAT 008; ECON 102 or ECON 103 or ECON 104A or ECON 105A
Choose TWO additional upper division courses:		
4	BUS 131 Fixed-Income Securities	BUS 133 or BUS 132 ; BUS 106 or ECON 134.
4	BUS 134 Corporate Finance (highly recommended)	BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 with a grade of C- or better or ECON 134 with a grade of C- or better.
4	BUS 135 Corporate Financial Policy	BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 with a grade of C- or better or ECON 134 with a grade of C- or better.
4	BUS 137 Investments: Derivatives Markets	BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 with a grade of C- or better or ECON 134 with a grade of C- or better.
4	BUS 136 Investments: Security Analysis and Portfolio Management (highly recommended)	BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 with a grade of C- or better or ECON 134 with a grade of C- or better.
4	BUS 138 International Finance	BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 or ECON 134.
4	BUS 139 Real Estate Investments	BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 or ECON 134.
4	BUS 141 Trading Strategies	BUS 133 and BUS 136 or BUS 106 and BUS 132 and BUS 136/ECON 134
4	BUS 142 Banks and Risks of Financial Institutions	BUS 132 or BUS 133
4	BUS 147 Entrepreneurial Finance	BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 with a grade of C- or better or ECON 134 with a grade of C- or better .

INFORMATION SYSTEMS MINOR		
Take the following course:		
4	BUS 101 Information Technology Management	BUS 020; ECON 003; STAT 008; or equivalent
Choose THREE additional upper division courses:		
4	BUS 110 Introduction to Data Mining & Visual Analytics	BUS 101
4	BUS 125 Simulations for Business	BUS 104/STAT 104
4	BUS 128 Project Planning and Control	BUS 104/STAT 104
4	BUS 163 Technology Entrepreneurship	BUS 101
4	BUS 166 Accounting Information Systems	BUS 101; BUS 108; or equivalent
4	BUS 171 System Analysis and Design	BUS 101
4	BUS 172 Information Economics	BUS 103; ECON 003 or ECON 003H
4	BUS 173 Introduction to Databases for Management	BUS 101
4	BUS 174 Electronic Commerce	BUS 101
4	BUS 175 Business Data Communications	BUS 101
4	BUS 179 Business Applications of Geographic Information Systems (GIS)	BUS 101

MANAGEMENT: ORGANIZATIONAL BEHAVIOR MINOR		
Take ALL of the following courses:		
4	BUS 107 Organizational Behavior	BUS 020; ECON 003; STAT 008; or equivalent
4	BUS 155 Managing Human Resources	BUS 107
Choose TWO additional upper division courses:		
4	BUS 121 Employee Benefits	BUS 107
4	BUS 143 Judgement and Decision Making	Restricted to class level of junior and senior
4	BUS 144 Negotiation Fundamentals	BUS 107
4	BUS 145 Designing and Leading Teams COURSE TITLE HAS CHANGED as of Fall 2020	BUS 107 ; COURSE TITLE CHANGE: Previously Conflict and Cooperation in Groups. Will not receive credit for course if already completed BUS 145 prior to fall 2020 under previous title.
4	BUS 149 Advanced Topics in Management and Decision-Making	BUS 107
4	BUS 156 Leadership Development	BUS 107
4	BUS 157 Managing Work Force Diversity	BUS 107
4	BUS 177 Labor Relations	BUS 010

MANGEMENT: STRATEGY AND ENTREPRENEURSHIP MINOR
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Take **ALL** of the following courses:

4	BUS 109 Competitive and Strategic Analysis	BUS 100W; BUS 103; BUS 106 or BUS 133; BUS 108; restricted to majors in Business Administration
4	BUS 146 Introduction to Entrepreneurship	Restricted to class level of junior and senior

REQUIREMENTS FOR BUSINESS ADMINISTRATION MINORS- Continued

MANAGEMENT: STRATEGY AND ENTREPRENEURSHIP MINOR- continued		
Choose TWO additional upper division courses:		
4	BUS 120 Global Strategy	BUS 109
4	BUS 121 Employee Benefits	BUS 107
4	BUS 143 Judgement and Decision Making	Restricted to class level of junior and senior
4	BUS 144 Negotiation Fundamentals	BUS 107
4	BUS 145 Designing and Leading Teams COURSE TITLE HAS CHANGED as of Fall 2020	BUS 107 ; COURSE TITLE CHANGE: Previously Conflict and Cooperation in Groups. Will not receive credit for course if already completed BUS 145 prior to fall 2020 under previous title.
4	BUS 147 Entrepreneurial Finance	BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better and BUS 106 or ECON 134 with a grade of C- or better.
4	BUS 148 Business Plan Development	BUS 107
4	BUS 149 Advanced Topics in Management and Decision-Making	BUS 107
4	BUS 150 Corporate Strategic Analysis in Multi-Business Firms	Co-requisite BUS 109
4	BUS 154 Business Law	Upper-Division Standing
4	BUS 155 Managing Human Resources	BUS 107
4	BUS 156 Leadership Development	BUS 107
4	BUS 157 Managing Work Force Diversity	BUS 107
4	BUS 159 New Product Development	BUS 103
4	BUS 163 Technology Entrepreneurship	BUS 101
4	BUS 173 Introduction to Databases for Management	BUS 101

MARKETING MINOR		
Take the following course:		
4	BUS 103 Marketing and Distribution Management	BUS 020; ECON 003 or ECON 003H; STAT 008
Choose THREE additional upper division courses:		
4	BUS 111 Services Marketing	BUS 103
4	BUS 112 Consumer Behavior	BUS 103

4	BUS 113 Marketing Institutions	BUS 103
4	BUS 114 Marketing In A Global Environment	BUS 103
4	BUS 115 Marketing Research	BUS 103

REQUIREMENTS FOR BUSINESS ADMINISTRATION MINORS- Continued

MARKETING MINOR- continued		
4	BUS 116 Pricing Strategy and Management	BUS 103
4	BUS 117 Advertising and Integrated Marketing Communications	BUS 103
4	BUS 118 Digital Marketing	BUS 103
4	BUS 119 Data-Driven Marketing	BUS 103
4	BUS 151 Brand Management	BUS 103
4	BUS 152 Sales Management	BUS 103
4	BUS 159 New Product Development	BUS 103
4	BUS 164 Marketing Strategy	BUS 103

OPERATIONS & SUPPLY CHAIN MANAGEMENT		
Take ALL of the following courses:		
4	BUS 104/STAT 104 Decision Analysis and Management Sciences	STAT 008 or STAT 010; or equivalent
4	BUS 105 Production and Operations Management	STAT 008 or STAT 010; or equivalent
Choose TWO additional upper division courses:		
4	BUS 123 Spreadsheet Modeling for Decision Making	BUS 104/STAT 104
4	BUS 124A Business Analytics	STAT 008
4	BUS 124B Advanced Business Analytics	BUS 124A with a grade of C- or better; STAT 008 or STAT 010; CS 008
4	BUS 125 Simulation for Business	BUS 104/STAT 104
4	BUS 126 Practical Business Forecasting	BUS 105
4	BUS 127/STAT 127 Introduction to Quality Improvements	STAT 008 or STAT 010