

**MINOR REQUIREMENTS FOR BUSINESS
ADMINISTRATION with Pre-requisites
2020-21**

Mandatory Pre-requisites (14 units)

All mandatory pre-requisites must be completed with a letter grade of 'C' or better.

BUS 20	Financial Accounting and Reporting (4)
ECON 3	Introduction to Microeconomics (5)
STAT 48*	Statistics for Business (5)

*Substitutions: STAT 40/100A, PSYC 11, SOC 5 or other STAT course

Upper Division Minor Requirements (16 units)

Complete 4 upper division courses from one of the nine Functional Business Minors

GENERAL BUSINESS

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- BUS 103** (BUS 20, ECON 003, STAT 48)
 - BUS 104/STAT 104** (CS 008, STAT 48/100A)
 - BUS 106/ECON 134** (BUS 20, ECON 003, STAT 48)
 - BUS 107** (BUS 20, ECON 003, STAT 48, CS 008)
 - BUS 108** (BUS 20, ECON 003, STAT 48)

ACCOUNTING

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- Two required:
 - BUS 108** (BUS 20, ECON 003, STAT 48)
 - BUS 165A** (BUS 21; BUS 20 with a grade of 'C-' better)
 - Two additional upper-division:
 - BUS 161** (BUS 165B; BUS 165A; BUS 21; BUS 20 with a grade of 'C-' better)
 - BUS 165B** (BUS 165A; BUS 21; BUS 20 with a grade of 'C-' better)
 - BUS 165C** (BUS 165B; BUS 165A; BUS 21; BUS 20 with a grade of 'C-' better)
 - BUS 168A** (BUS 108)
 - BUS 168B** (BUS 168A; BUS 108)
 - BUS 169A** (Co-requisite BUS 165B; BUS 165A; BUS 21; BUS 20 with a grade of 'C-' better)
 - BUS 169B** (BUS 169A; BUS 165B; BUS 165A; BUS 21; BUS 20 with a grade of 'C-' better)
 - BUS 170** (Co-requisite BUS 165B; BUS 165A; BUS 21; BUS 20 with a grade of 'C-' better)

BUSINESS ANALYTICS

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- Three Required:
 - BUS 123** (BUS 104/STAT 104)
 - BUS 124** (STAT 048)
 - BUS 125** (BUS 104/STAT 104, STAT 048)
 - One additional upper-division:
 - BUS 115** (BUS 103)

- BUS 117** (BUS 103)
- BUS 127** (STAT 048 or 100A)
- BUS 129** (BUS 105)
- BUS 130** (BUS 104/STAT 104 or BUS 105)
- BUS 136** (BUS 106/ECON 134 and BUS 132 with grades of 'C-' or better)
- BUS 137** (BUS 106/ECON 134 and BUS 132 with grades of 'C-' or better)
- BUS 173** (BUS 101)

FINANCE

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- Two required:
 - BUS 106** (BUS 20, ECON 003, STAT 48)
 - BUS 132** (BUS 20; STAT 48; ECON 102 or ECON 103; upper division standing)
 - Two additional upper-division:
 - BUS 131** (BUS 106/ECON 134 & BUS 132 with a grade of "C-" or better)
 - BUS 134** (BUS 106/ECON 134 & BUS 132 with a grade of "C-" or better)
 - BUS 135** (BUS 106/ECON 134 & BUS 132 with a grade of "C-" or better)
 - BUS 136** (BUS 106/ECON 134 & BUS 132 with a grade of "C-" or better)
 - BUS 137** (BUS 106/ECON 134 & BUS 132 with a grade of "C-" or better)
 - BUS 138** (BUS 106/ECON 134 with a grade of "C-" or better; upper division standing)
 - BUS 139** (BUS 106/ECON 134 with a grade of "C-" or better)
 - BUS 140E** (BUS 106/ECON 134 with a grade of "C-" or better)
 - BUS 141** (BUS 106; BUS 132; BUS 136; STAT 48 or equivalent)
 - BUS 147** (BUS 106/ECON 134 and BUS 132 with grades of "C-" or better)

INFORMATION SYSTEMS

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- One required:
 - BUS 101** (CS 8 or equivalent; BUS 20; ECON 3; STAT 48 or equivalent)
 - Three additional upper-division:
 - BUS 110** (BUS 101)
 - BUS 125** (BUS 104/STAT 104, STAT 048)
 - BUS 128** (BUS 104/STAT 104)
 - BUS 166** (BUS 101 & BUS 108)
 - BUS 171** (BUS 101)
 - BUS 172** (BUS 103; ECON 3)
 - BUS 173** (BUS 101)
 - BUS 174** (BUS 101)
 - BUS 175** (BUS 101)
 - BUS 179** (BUS 101)

Students must adhere to all pre-requisites by viewing the course catalog.

**MANAGEMENT: ORGANIZATIONAL BEHAVIOR/
HUMAN RESOURCES**

Two required:

BUS 107 (BUS 0 20, ECON 003, STAT 48, CS 008)

BUS 155 (BUS 107)

Two additional upper-division:

BUS 121 (BUS 107)

BUS 143 (BUS 107 and/or upper division standing)

BUS 144 (BUS 107)

BUS 145 (BUS 107)

BUS 149 (BUS 107)

BUS 156 (BUS 107)

BUS 157 (BUS 107)

**MANAGEMENT: STRATEGY &
ENTREPRENEURSHIP**

Two required:

BUS 109 (BUS 100W; BUS 103; BUS 106; BUS 108;
135 units or greater)

BUS 146 (Co-requisite BUS 109)

Two additional upper-division:

BUS 121 (BUS 107)

BUS 143 (BUS 107 and/or upper division standing)

BUS 144 (BUS 107)

BUS 145 (BUS 107)

BUS 147 (BUS 106/ECON 134 and BUS 132 with grades
of "C-" or better; upper division standing)

BUS 148 (BUS 107)

BUS 149 (BUS 107)

BUS 150 (Co-requisite BUS 109)

BUS 154 (upper division standing)

BUS 155 (BUS 107)

BUS 156 (BUS 107)

BUS 157 (BUS 107)

BUS 159 (BUS 103)

BUS 163 (BUS 101)

BUS 173 (BUS 101)

MARKETING

One required:

BUS 103 (BUS 20, ECON 003, STAT 48)

Three additional upper-division:

BUS 111 (BUS 103)

BUS 112 (BUS 103)

BUS 113 (BUS 103)

BUS 114 (BUS 103)

BUS 115 (BUS 103)

BUS 116 (BUS 103)

BUS 117 (BUS 103)

BUS 118 (BUS 103)

BUS 119 (BUS 103)

BUS 124 (STAT 048)

BUS 126 (BUS 105)

BUS 151 (BUS 103)

BUS 152 (BUS 103)

BUS 159 (BUS 103)

BUS 164 (BUS 103)

OPERATIONS & SUPPLY CHAIN MANAGEMENT

Two required:

BUS 104 (CS 8 or equivalent; STAT 48 or STAT 100A or
equivalent)

BUS 105 (BUS 104/STAT 104 or equivalent)

Two additional upper-division:

BUS 122 (BUS 104/STAT 104)

BUS 123 (BUS 104/STAT 104)

BUS 124 (STAT 048)

BUS 125 (BUS 104/STAT 104, STAT 048)

BUS 126 (BUS 105)

BUS 127/STAT 127 (STAT 048 or 100A)

BUS 128 (BUS 104/STAT 104)

BUS 129 (BUS 105)

BUS 130 (BUS 104/STAT 104 or BUS 105)

BUS 173 (BUS 101)

All upper division business courses must be completed with a 2.0 GPA.

To formally declare a minor in Business Administration, all mandatory pre-requisites must be completed. Students must declare their minor at least 3 quarters before graduation.

Note: *There is no overlap allowed between major and minor requirements (with the exception of lower division pre-requisites).*

BUS 101 -Information Technology Mgt.	BUS 128 -Project Planning and Control	BUS 155 -Managing Human Res.
BUS 103 -Marketing and Distribution Mgt	BUS 129 -Supply Chain Management	BUS 156 -Leadership Dev.
BUS 104/STAT 104 -Decision Anal. & Mgt Science	BUS 130 -Supply Chain Modeling	BUS 157 -Manag. Work Force Diversity
BUS 105 -Production & Operations Mgt.	BUS 131 -Fixed Income Securities	BUS 158/ ANTH 105 -Org. As Cultural Syst.
BUS 106/ECON 134 - Intro. To Financial Mgt	BUS 132 -Foundations of Finance	BUS 159 -New Product Development
BUS 107 - Organizational Behavior	BUS 134 -Corporate Finance	BUS 160/ECON160 -Industrial Org.
BUS 108 - Financial Eval & Managerial Analy.	BUS 135 -Corporate Financial Policy	BUS 161 -Forensic & Fraud Auditing
BUS 109 -Competive and Strategic Analy.	BUS 136 -Investments: Security Analy. & Port. Mang.	BUS 162/ECON 162 -Mang. Econ.
BUS 110 -Data Mining & Visual Analytics	BUS 137 -Investments:Derivatives Markets	BUS 163 -Techonology Entrepreneurship
BUS 111 -Services Marketing	BUS 138 -International Finance	BUS 164 -Marketing Strategy
BUS 112 -Consumer Behavior	BUS 139 -Real Estate Investment	BUS 165A -Intermediate Fin. Acct.
BUS 113 -Marketing Institution	BUS 140E -Current Topics in Fin.	BUS 165B -Intermediate Fin. Acct.
BUS 114 -Marketing in a Global Envir.	BUS 141 -Trading Strategies	BUS 165C -Intermediate Fin. Acct.
BUS 115 -Marketing Research	BUS 143 -Judgment and Dec. Making	BUS 166 -Acct. Info. Syst.
BUS 116 -Pricing Strategy & Mgmt.	BUS 144 -Negotiation Fundamentals	BUS 167 -Adv. Fin. Acct.
BUS 117 -Advertising	BUS 145 -Conflict & Cooperation in Groups	BUS 168A -Individual Taxation
BUS 118 -Electronic Marketing	BUS 146 -Intro. To Entrepreneurship.	BUS 168B -Federal Taxation for Corp, Partnerships, Estates, & Trusts
BUS 119 -Database Marketing	BUS 147 -Entrepre. Finance	BUS169A -Auditing
BUS 121 -Employee Benefits	BUS 148 -Business Plan Dev.	BUS 169B -Quality Assurance in Auditing
BUS 122 -Linear Prog. With App.	BUS 149 -Application to Psych. And Econ. To Mgt.	BUS 170 -Financial Statement Valuation
BUS 123 -Spreadsheet Modeling for Dec. Making	BUS 150 -Corporate Strategic Analysis in Multi-Business Firms	BUS 171 -Systems Analysis & Design
BUS 124 -Business Analytics	BUS 151 -Brand Management	BUS 172 -Info. Econ.
BUS 125 -Simulation for Business	BUS 152 -Sales Forecasting and Management	BUS 173 -Intro. To Database for Mang.
BUS 126 -Practical Business Forecasting	BUS 153/ECON 153 -Labor Economics	BUS 174 -Electronic Commerce
BUS 127/STAT 127 -Intro. To Quality Improv.	BUS 154 -Business Law	BUS 175 -Bus. Data Communications
		BUS 179 -Business Appl. of Geo. Info. Syst

Students must adhere to all pre-requisites by viewing the course catalog.