

## **UPPER DIVISION BUSINESS ELECTIVES**

## 2019-2020

Choose three (3) additional upper division business electives. Students with BUS 108 credit from a community college need 16 units (4 courses).

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BUS 110-Data Mining & Visual Analytics	BUS 136-Investments: Security Analysis & Portfolio Management	BUS 161-Forensic & Fraud Auditing
BUS 111-Services Marketing	C	BUS 162/ECON 162-Mang. Econ.
BUS 112-Consumer Behavior	BUS 137-Investments:Derivatives Markets	BUS 163- Technology Entrepreneurship
BUS 113-Marketing Institution	BUS 138-International Finance	BUS 164-Marketing Strategy
BUS 114-Marketing in a Global Envir.	BUS 139-Real Estate Investment	BUS 165A-Intermediate Fin. Acct.
BUS 115-Marketing Research	BUS 140-(E-Z) Current Topics in Fin.	BUS 165B-Intermediate Fin. Acct.
BUS 116-Pricing Strategy & Mgmt.	BUS 141-Trading Strategies	BUS 165C-Intermediate Fin. Acct.
BUS 117-Advertising	BUS 143-Judgment and Dec. Making	BUS 166-Acct. Info. Syst.
BUS 118-Electronic Marketing	BUS 144-Negotiation Fundamentals	BUS 167-Adv. Fin. Acct.
BUS 119-Database Marketing	BUS 145-Conflict & Cooperation in Groups	BUS 168A-Individual Taxation
BUS 120- Global Strategy	BUS 146-Intro. To Entrepreneurship.	BUS 168B-Federal Taxation for Corp,
BUS 121-Employee Benefits	BUS 147-Entrepre. Finance	Partnerships, Estates, & Trusts
BUS 122-Linear Prog. With App.	BUS 148-Business Plan Dev.	BUS169A-Auditing
BUS 123-Spreadsheet Modeling for Dec.	BUS 149-Application to Psych. And Econ. To Mgt.	BUS 169B-Quality Assurance in Auditing
Making		BUS 170- Financial Statement Analysis
BUS 124-Business Analytics	<b>BUS 150</b> -Corporate Strategic Analysis in Multi-Business Firms	BUS 171-Systems Analysis & Design
BUS 125-Simulation for Business	BUS 151- Brand Management	BUS 172-Info. Econ.
BUS 126-Practical Business Forecasting	BUS 152- Sales Forecasting and Management	BUS 173-Intro. To Database for Mang.
BUS 127/STAT 127-Intro. To Quality Improv.	BUS 153/ECON 153-Labor Economics	BUS 174-Electronic Commerce
BUS 128-Project Planning and Control	BUS 154-Business Law	BUS 175-Bus. Data Communications
BUS 129-Supply Chain Management	BUS 155-Managing Human Res.	BUS 176/SOC 176-The Soc. Of Work in Org.
BUS 130-Supply Chain Modeling	BUS 156-Leadership Dev.	BUS 178/ ECON 178-International Trade
11.	BUS 157-Manag. Work Force Diversity	
BUS 131-Fixed Income Securities	BUS 158/ ANTH 105-Org. As Cultural Syst.	BUS 179-Business Application of GIS
BUS 132-Foundations of Finance	BUS 159-New Product Development	<b>BUS 198I</b> -Individual Internship in Bus. Adm. (see Gen Catalog for unit restrictions),
BUS 134-Corporate Finance	DOS 137-New Froduct Development	rum. (See Gen Catalog for unit restrictions),

BUS 160/ECON160-Industrial Org.

**BUS 135-**Corporate Financial Policy

BUS 199H-Senior Honors Research