

## UPPER DIVISION BUSINESS ELECTIVES

**2019-2020**

Choose three (3) additional upper division business electives. Students with BUS 108 credit from a community college need 16 units (4 courses).

<b>BUS 110</b> -Data Mining & Visual Analytics	<b>BUS 136</b> -Investments: Security Analysis & Portfolio Management	<b>BUS 161</b> -Forensic & Fraud Auditing
<b>BUS 111</b> -Services Marketing	<b>BUS 137</b> -Investments:Derivatives Markets	<b>BUS 162/ECON 162</b> -Mang. Econ.
<b>BUS 112</b> -Consumer Behavior	<b>BUS 138</b> -International Finance	<b>BUS 163</b> - Technology Entrepreneurship
<b>BUS 113</b> -Marketing Institution	<b>BUS 139</b> -Real Estate Investment	<b>BUS 164</b> -Marketing Strategy
<b>BUS 114</b> -Marketing in a Global Envir.	<b>BUS 140</b> -(E-Z) Current Topics in Fin.	<b>BUS 165A</b> -Intermediate Fin. Acct.
<b>BUS 115</b> -Marketing Research	<b>BUS 141</b> -Trading Strategies	<b>BUS 165B</b> -Intermediate Fin. Acct.
<b>BUS 116</b> -Pricing Strategy & Mgmt.	<b>BUS 143</b> -Judgment and Dec. Making	<b>BUS 165C</b> -Intermediate Fin. Acct.
<b>BUS 117</b> -Advertising	<b>BUS 144</b> -Negotiation Fundamentals	<b>BUS 166</b> -Acct. Info. Syst.
<b>BUS 118</b> -Electronic Marketing	<b>BUS 145</b> -Conflict & Cooperation in Groups	<b>BUS 167</b> -Adv. Fin. Acct.
<b>BUS 119</b> -Database Marketing	<b>BUS 146</b> -Intro. To Entrepreneurship.	<b>BUS 168A</b> -Individual Taxation
<b>BUS 120</b> - Global Strategy	<b>BUS 147</b> -Entrepre. Finance	<b>BUS 168B</b> -Federal Taxation for Corp, Partnerships, Estates, & Trusts
<b>BUS 121</b> -Employee Benefits	<b>BUS 148</b> -Business Plan Dev.	<b>BUS169A</b> -Auditing
<b>BUS 122</b> -Linear Prog. With App.	<b>BUS 149</b> -Application to Psych. And Econ. To Mgt.	<b>BUS 169B</b> -Quality Assurance in Auditing
<b>BUS 123</b> -Spreadsheet Modeling for Dec. Making	<b>BUS 150</b> -Corporate Strategic Analysis in Multi-Business Firms	<b>BUS 170</b> - Financial Statement Analysis
<b>BUS 124</b> -Business Analytics	<b>BUS 151</b> - Brand Management	<b>BUS 171</b> -Systems Analysis & Design
<b>BUS 125</b> -Simulation for Business	<b>BUS 152</b> - Sales Forecasting and Management	<b>BUS 172</b> -Info. Econ.
<b>BUS 126</b> -Practical Business Forecasting	<b>BUS 153/ECON 153</b> -Labor Economics	<b>BUS 173</b> -Intro. To Database for Mang.
<b>BUS 127/STAT 127</b> -Intro. To Quality Improv.	<b>BUS 154</b> -Business Law	<b>BUS 174</b> -Electronic Commerce
<b>BUS 128</b> -Project Planning and Control	<b>BUS 155</b> -Managing Human Res.	<b>BUS 175</b> -Bus. Data Communications
<b>BUS 129</b> -Supply Chain Management	<b>BUS 156</b> -Leadership Dev.	<b>BUS 176/SOC 176</b> -The Soc. Of Work in Org.
<b>BUS 130</b> -Supply Chain Modeling	<b>BUS 157</b> -Manag. Work Force Diversity	<b>BUS 178/ ECON 178</b> -International Trade
<b>BUS 131</b> -Fixed Income Securities	<b>BUS 158/ ANTH 105</b> -Org. As Cultural Syst.	<b>BUS 179</b> -Business Application of GIS
<b>BUS 132</b> -Foundations of Finance	<b>BUS 159</b> -New Product Development	<b>BUS 198I</b> -Individual Internship in Bus. Adm. (see Gen Catalog for unit restrictions),
<b>BUS 134</b> -Corporate Finance	<b>BUS 160/ECON160</b> -Industrial Org.	<b>BUS 199H</b> -Senior Honors Research