

## School of Business Course Offerings 2019-2020

Shaded boxes indicate course is being offered

\*Schedule is subject to change without notice\* - updated 05/20/19 LM LP

	FALL 2019	WINTER 2020	SPRING 2020
<b>LOWER DIVISION</b>			
BUS 001- Personal Finance			
BUS 010- Intro. to Business	2 sections		
BUS 020- Financial Acctg. & Rep.			
BUS 021- Gen. Fin. Acctg. Info.			
<b>UPPER DIVISION - CORE</b>			
BUS 100W- Mgmt. Writing & Comm.			
BUS 101- Information Tech. Mgmt.			
BUS 102- Ethics & Law in Business			
BUS 103- Marketing & Dist. Mgmt.			
BUS 104- Decision Analysis & Mgmt.			
BUS 105- Production & Ops. Mgmt.			2 Sections
BUS 106- Intro to Financial Mgmt.			
BUS 107- Organizational Behavior	2 sections		
BUS 108- Fin. Eval. & Mgrl. Analysis			
BUS 109- Comp. & Strategic Analy.	2 sections	2 sections	2 sections
<b>ACCOUNTING &amp; AUDITING</b>			
BUS 165A- Interm. Financial Acctg. I	2 sections		
BUS 165B- Interm. Financial Acctg. II		2 sections	
BUS 165C- Interm. Financial Acctg. III			
BUS 166- Acctg. Information Systems			
BUS 167- Advanced Financial Acctg.			
BUS 168A- Individual Taxation	2 sections		
BUS 168B- Federal Taxation			
BUS 169A- Auditing			
BUS 169B- Qual Assur in Auditing			
BUS 170- Financial Statement Valuation			
<b>BUSINESS ANALYTICS</b>			
BUS 117- Advertising	2 sections		
BUS 123-Spreadsheet Modeling for Decision-Making			
BUS 124- Business Analytics			
BUS 125- Simulation for Business			
BUS 129- Supply Chain Mgmt.			
BUS 130- Supply Chain Modeling			
BUS 136- Invsts: Securities Analy.			
<b>FINANCE</b>			
BUS 131- Fixed Income Securities			
BUS 132- Foundations of Finance	2 sections		2 sections
BUS 134- Corporate Finance		2 sections	
BUS 136- Invsts: Securities Analy.			
BUS 137- Invsts: Derivative Mkts.			
BUS 138- International Finance			
BUS 139- Real Est. Invsts			
BUS 140E- Current Topics in Finance			
BUS 141- Trading Strategies			
BUS 147- Entrep. Finan (Fin)			

<b>INFORMATION SYSTEMS</b>			
BUS 110 - Data Mining & Visual Analytics			
BUS 163- Technology Entrepreneurship			
BUS 171- Systems Analy. & Design			
BUS 172- Information Economics			
BUS 173- Databases for Mgmt.			
BUS 174- Electronic Commerce			
BUS 175- Bus Data Comm			
BUS 179- Bus Applications of GIS			
<b>MANAGEMENT</b>			
BUS 121- Employee Benefits			
BUS 143- Judgmt & Decision Making		<b>2 sections</b>	
BUS 144- Negotiation Fundamentals			
BUS 145- Conflict & Cooperation			
BUS 146- Intro to Entrepreneurship		<b>2 sections</b>	
BUS 148- Bus Plan Devel.			
BUS 149- Adv Topics: Mgmt. & Dec-Mking	<b>2 sections</b>		
BUS 150- Corp Strategic Analy in Multi-Bus Firms			
BUS 154- Business Law			
BUS 155- Human Resources			
BUS 156- Leadership Development			<b>2 Sections</b>
BUS 157- Managing Work Force Div.			
BUS 198i-Indivi. Internshp (Mgmt)			
<b>MARKETING</b>			
BUS 111- Services Marketing			
BUS 112- Consumer Behavior		<b>2 sections</b>	<b>2 sections</b>
BUS 113- Marketing Institutions	<b>2 sections</b>		
BUS 114- Marketing in a Global Envir			
BUS 115- Marketing Research			<b>2 sections</b>
BUS 116- Pricing Strategy & Mgmt			
BUS 117- Advertising	<b>2 sections</b>		
BUS 118- Electronic Marketing			
BUS 119- Database Marketing	<b>2 sections</b>		
BUS 151- Brand Management		<b>2 Sections</b>	
BUS 152- Sales Forecasting & Mgmt			
<b>OPERATIONS &amp; SUPPLY CHAIN MANAGEMENT</b>			
BUS 123-Spreadsheet Modeling for Decision-Making			
BUS 124- Business Analytics			
BUS 125- Simulation for Business			
BUS 126- Practical Bus. Forecasting			
BUS 127- Intro to Qual. Imprmts.			<b>(STAT)</b>
BUS 128- Project Planning & Ctrl.			
BUS 129- Supply Chain Mgmt.			
BUS 130- Supply Chain Modeling			