

BUSINESS MINOR DECLARATION FORM
Catalog Year: 2024-2025 AY and subsequent
catalogs

To be completed by student

NAME:	STUDENT ID:
MAJOR:	COLLEGE:

Expected Graduation Date (Term/Year)

Please check one:

Requesting to declare one of the following Business Minors, from one of the nine Functional Business Areas:

- | | |
|--|--|
| <input type="checkbox"/> General Business | <input type="checkbox"/> Management: Organizational Behavior/HR |
| <input type="checkbox"/> Accounting | <input type="checkbox"/> Management: Strategy & Entrepreneurship |
| <input type="checkbox"/> Business Analytics | <input type="checkbox"/> Marketing |
| <input type="checkbox"/> Finance | <input type="checkbox"/> Operations & Supply Chain Management |
| <input type="checkbox"/> Information Systems | |

☐ **Requesting to drop current minor in Business Administration**

(If you selected this box, please go directly to student signature)

Please provide us the following information regarding the mandatory prerequisites for declaring minor:

Completed	Term Taken	Grade
<input type="checkbox"/> BUS 020 Financial Accounting and Reporting		
<input type="checkbox"/> ECON 003 Introduction to Microeconomics		
<input type="checkbox"/> STAT 008 Statistics for Business (approved substitutions: Stat 010/011/040/155, PSYC 011, Soc 005)		

** All prerequisites must be completed with a letter grade of 'C' or better to declare the minor.*

Please provide a tentative course plan for completing the 16 unit Upper Division Minor Requirement for your selected minor:

Course Number and Title	Term	Grade
1st course		
2nd course		
3rd course		
4th course		

Student Signature	Date
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To be completed by College Departments

Minor Department Signature	Approved <input type="checkbox"/> Denied
Major Advisor and/or Dean	Approved <input type="checkbox"/> Denied

REQUIREMENTS FOR BUSINESS ADMINISTRATION MINORS

UCR UNIT VALUE	SCHOOL OF BUSINESS MANDATORY PREREQUISITES FOR ALL MINORS	PREREQUISITES
MINOR PREREQUISITE DECLARATION REQUIREMENTS (14 units): All Prerequisite courses must be completed with a letter grade of "C" or better.		
Take ALL of the following:		
4	BUS 020 Financial Accounting and Reporting	None
5	ECON 003 Introduction to Microeconomics	None
5	STAT 008 Statistics for Business (approved substitutions: Stat 010/011, Psych 011, Soc 005)	MATH 4 or Math 5 or MATH 6B or MATH 7A or MATH 9A or MATH 9AH

UPPER DIVISION MINOR REQUIREMENTS (16 units), 4 courses from one of the nine Functional Business minors.		
Minimum 2.0 GPA required in all minor courses to graduate with a Business Minor. Please see lists below for details about each functional minor and the required courses. (NOTE: School of Business does not waive course prerequisites, all prerequisites must be completed)		
GENERAL BUSINESS MINOR		
Choose FOUR of the following courses:		
4	BUS 103 Marketing and Distribution Management	BUS 020; ECON 003 or ECON 003H; STAT 008
4	BUS 104/STAT 104 Decision Analysis and Management Sciences	STAT 008 or STAT 010; or equivalent
4	BUS 106/ECON 134 Introduction to Financial Management	BUS 020; ECON 003 or ECON 003H; STAT 008 or ECON 101; or equivalent
4	BUS 107 Organizational Behavior	BUS 020; ECON 003; STAT 008; or equivalent
4	BUS 108 Financial Evaluation and Managerial Analysis	BUS 020; ECON 003; STAT 008; or equivalent

ACCOUNTING MINOR		
Take ALL of the following courses:		
4	BUS 108 Financial Evaluation and Managerial Analysis	BUS 020; ECON 003; STAT 008; or equivalent
4	BUS 165A Intermediate Financial Accounting	BUS 021
Choose TWO additional upper division courses:		
4	BUS 161 Forensic and Fraud Auditing	BUS 165B
4	BUS 165B Intermediate Financial Accounting	BUS 165A
4	BUS 165C Intermediate Financial Accounting	BUS 165B
4	BUS 168A Individual Taxation	BUS 108; or equivalent
4	BUS 168B Federal Taxation for Corporations, Partnerships, Estates, and Trusts	BUS 168A
4	BUS 169A Auditing	Corequisite BUS 165B
4	BUS 169B Quality Assurance in Auditing	BUS 169A
4	BUS 170 Financial Statement Valuation	Corequisite BUS 165B

BUSINESS ANALYTICS MINOR		
Take ALL of the following courses:		
4	BUS 104/STAT 104 Decision Analysis and Management Sciences	STAT 008 or STAT 010; or equivalent
4	BUS 124A Business Analytics	STAT 008
Choose TWO additional upper division courses:		
4	BUS 119 Data-Driven Marketing	BUS 103
4	BUS 123 Spreadsheet Modeling for Decision-Making	BUS 104/STAT 104
4	BUS 124B Advanced Business Analytics	BUS 124A with a grade "C-" or better; STAT 008 or STAT 010; CS 008
4	BUS 125 Simulation for Business	BUS 104/STAT 104
4	BUS 129 Supply Chain Management	BUS 105
4	BUS 130 Supply Chain Modeling	BUS 104/STAT 104 or BUS 105
4	BUS 136 Investments: Security Analysis and Portfolio Management	BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 or ECON 134 with a grade of C- or better.
4	BUS 173 Introduction to Databases for Management	BUS 101

FINANCE MINOR		
Take ALL of the following courses:		
4	BUS 106/ECON 134 Introduction to Financial Management	BUS 020; ECON 003 or ECON 003H; STAT 008 or ECON 101; or equivalent
4	BUS 132 Foundations of Finance	BUS 020; ECON 101 or STAT 008; ECON 102 or ECON 103 or ECON 104A or ECON 105A
Choose TWO additional upper division courses:		
4	BUS 131 Fixed-Income Securities	BUS 133 or BUS 132 ; BUS 106 or ECON 134.
4	BUS 134 Corporate Finance (highly recommended)	BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 with a grade of C- or better or ECON 134 with a grade of C- or better.
4	BUS 135 Corporate Financial Policy	BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 with a grade of C- or better or ECON 134 with a grade of C- or better.
4	BUS 137 Investments: Derivatives Markets	BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 with a grade of C- or better or ECON 134 with a grade of C- or better.
4	BUS 136 Investments: Security Analysis and Portfolio Management (highly recommended)	BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 with a grade of C- or better or ECON 134 with a grade of C- or better.
4	BUS 138 International Finance	BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 or ECON 134.
4	BUS 139 Real Estate Investments	BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 or ECON 134.
4	BUS 141 Trading Strategies	BUS 133 and BUS 136 or BUS 106 and BUS 132 and BUS 136/ECON 134
4	BUS 142 Banks and Risks of Financial Institutions	BUS 132 or BUS 133
4	BUS 147 Entrepreneurial Finance	BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 with a grade of C- or better or ECON 134 with a grade of C- or better .

INFORMATION SYSTEMS MINOR		
Take the following course:		
4	BUS 101 Information Technology Management	BUS 020; ECON 003; STAT 008; or equivalent
Choose THREE additional upper division courses:		
4	BUS 110 Introduction to Data Mining & Visual Analytics	BUS 101
4	BUS 125 Simulations for Business	BUS 104/STAT 104
4	BUS 128 Project Planning and Control	BUS 104/STAT 104
4	BUS 163 Technology Entrepreneurship	BUS 101
4	BUS 166 Accounting Information Systems	BUS 101; BUS 108; or equivalent
4	BUS 171 System Analysis and Design	BUS 101
4	BUS 172 Information Economics	BUS 103; ECON 003 or ECON 003H
4	BUS 173 Introduction to Databases for Management	BUS 101
4	BUS 174 Electronic Commerce	BUS 101
4	BUS 175 Business Data Communications	BUS 101
4	BUS 179 Business Applications of Geographic Information Systems (GIS)	BUS 101

MANAGEMENT: ORGANIZATIONAL BEHAVIOR MINOR		
Take ALL of the following courses:		
4	BUS 107 Organizational Behavior	BUS 020; ECON 003; STAT 008; or equivalent
4	BUS 155 Managing Human Resources	BUS 107
Choose TWO additional upper division courses:		
4	BUS 121 Employee Benefits	BUS 107
4	BUS 143 Judgement and Decision Making	Restricted to class level of junior and senior
4	BUS 144 Negotiation Fundamentals	BUS 107
4	BUS 145 Designing and Leading Teams COURSE TITLE HAS CHANGED as of Fall 2020	BUS 107 ; COURSE TITLE CHANGE: Previously Conflict and Cooperation in Groups. Will not receive credit for course if already completed BUS 145 prior to fall 2020 under previous title.
4	BUS 149 Advanced Topics in Management and Decision-Making	BUS 107
4	BUS 156 Leadership Development	BUS 107
4	BUS 157 Managing Work Force Diversity	BUS 107
4	BUS 177 Labor Relations	BUS 010

MANAGEMENT: STRATEGY AND ENTREPRENEURSHIP MINOR

Take <u>ALL</u> of the following courses:		
4	BUS 109 Competitive and Strategic Analysis	BUS 100W; BUS 103; BUS 106 or BUS 133; BUS 108; restricted to majors in Business Administration
4	BUS 146 Introduction to Entrepreneurship	Restricted to class level of junior and senior

REQUIREMENTS FOR BUSINESS ADMINISTRATION MINORS- Continued

MANAGEMENT: STRATEGY AND ENTREPRENEURSHIP MINOR- continued		
Choose <u>TWO</u> additional upper division courses:		
4	BUS 120 Global Strategy	BUS 109
4	BUS 121 Employee Benefits	BUS 107
4	BUS 143 Judgement and Decision Making	Restricted to class level of junior and senior
4	BUS 144 Negotiation Fundamentals	BUS 107
4	BUS 145 Designing and Leading Teams COURSE TITLE HAS CHANGED as of Fall 2020	BUS 107 ; COURSE TITLE CHANGE: Previously Conflict and Cooperation in Groups. Will not receive credit for course if already completed BUS 145 prior to fall 2020 under previous title.
4	BUS 147 Entrepreneurial Finance	BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better and BUS 106 or ECON 134 with a grade of C- or better.
4	BUS 148 Business Plan Development	BUS 107
4	BUS 149 Advanced Topics in Management and Decision-Making	BUS 107
4	BUS 150 Corporate Strategic Analysis in Multi-Business Firms	Co-requisite BUS 109
4	BUS 154 Business Law	Upper-Division Standing
4	BUS 155 Managing Human Resources	BUS 107
4	BUS 156 Leadership Development	BUS 107
4	BUS 157 Managing Work Force Diversity	BUS 107
4	BUS 159 New Product Development	BUS 103
4	BUS 163 Technology Entrepreneurship	BUS 101
4	BUS 173 Introduction to Databases for Management	BUS 101

MARKETING MINOR		
Take the following course:		
4	BUS 103 Marketing and Distribution Management	BUS 020; ECON 003 or ECON 003H; STAT 008
Choose <u>THREE</u> additional upper division courses:		
4	BUS 111 Services Marketing	BUS 103
4	BUS 112 Consumer Behavior	BUS 103

4	BUS 113 Marketing Institutions	BUS 103
4	BUS 114 Marketing In A Global Environment	BUS 103
4	BUS 115 Marketing Research	BUS 103

REQUIREMENTS FOR BUSINESS ADMINISTRATION MINORS- Continued

MARKETING MINOR- continued		
4	BUS 116 Pricing Strategy and Management	BUS 103
4	BUS 117 Advertising and Integrated Marketing Communications	BUS 103
4	BUS 118 Digital Marketing	BUS 103
4	BUS 119 Data-Driven Marketing	BUS 103
4	BUS 151 Brand Management	BUS 103
4	BUS 152 Sales Management	BUS 103
4	BUS 159 New Product Development	BUS 103
4	BUS 164 Marketing Strategy	BUS 103

OPERATIONS & SUPPLY CHAIN MANAGEMENT		
Take <u>ALL</u> of the following courses:		
4	BUS 104/STAT 104 Decision Analysis and Management Sciences	STAT 008 or STAT 010; or equivalent
4	BUS 105 Production and Operations Management	STAT 008 or STAT 010; or equivalent
Choose <u>TWO</u> additional upper division courses:		
4	BUS 123 Spreadsheet Modeling for Decision Making	BUS 104/STAT 104
4	BUS 124A Business Analytics	STAT 008
4	BUS 124B Advanced Business Analytics	BUS 124A with a grade of C- or better; STAT 008 or STAT 010; CS 008
4	BUS 125 Simulation for Business	BUS 104/STAT 104
4	BUS 126 Practical Business Forecasting	BUS 105
4	BUS 127/STAT 127 Introduction to Quality Improvements	STAT 008 or STAT 010