UC RIVERSIDE | School of Business

BACHELOR OF SCIENCE BUSINESS ADMINISTRATION

BSAD Upper Division Business Electives Requirement

Academic Year 2022-2023

Business majors must complete THREE (3) courses (12 units) of additional upper division business electives. Students who have transferred in with subject credit from a Community College for BUS 108 will be required to complete FOUR (4) courses (16 units) of upper division business electives. NOTE: Courses used for your concentration cannot be double counted as the additional upper division business electives.

UPPER-DIVISION BUSINESS ELECTIVES (12 units*): Minimum 2.0 GPA in Concentration Requirements		
Choose **THREE** (3) additional upper-division business electives.		
	Course 1:	
	Course 2:	
	Course 3:	
	Course 4*:	*Students with BUS 108 credit from a community college need 16 units (4 courses)

UCR UNIT VALUE	BUS/BUAS COURSES: NUMBER AND TITLE	PREREQUISITES
4	**BUS 110 Data Mining and Visual Analytics**	BUS 101
4	**BUS 111 Services Marketing**	BUS 103
4	**BUS 112 Consumer Behavior**	BUS 103
4	**BUS 113 Marketing Institutions**	BUS 103
4	**BUS 114 Marketing In A Global Environment**	BUS 103
4	**BUS 115 Marketing Research**	BUS 103
4	**BUS 116 Pricing Strategy and Management**	BUS 103
4	**BUS 117 Advertising and Integrated Marketing Communications**	BUS 103
4	**BUS 118 Digital Marketing**	BUS 103
4	**BUS 119 Data-Driven Marketing**	BUS 103
4	**BUS 120 Global Strategy**	BUS 109
4	**BUS 121 Employee Benefits**	BUS 107
4	**BUS 123 Spreadsheet Modeling for Decision-Making**	BUS 104/STAT 104
4	**BUS 124A Business Analytics**	STAT 008
4	**BUS 124B Advanced Business Analytics**	BUS 124A with a grade "C-" or better; STAT 008 or STAT 010; CS 008
4	**BUS 125 Simulation for Business**	BUS 104/STAT 104
4	**BUS 126 Practical Business Forecasting**	BUS 105
4	**BUS 127/STAT 127 Introduction to Quality Improvements**	STAT 008 or STAT 010
4	**BUS 128 Project Planning and Control**	BUS 104/STAT 104
4	**BUS 129 Supply Chain Management**	BUS 105
4	**BUS 130 Supply Chain Modeling**	BUS 104/STAT 104 or BUS 105
4	**BUS 131 Fixed-Income Securities**	BUS 133 or BUS 132 ; BUS 106 or ECON 134.
4	**BUS 132 Foundations of Finance**	BUS 020; ECON 101 or STAT 008; ECON 102 or ECON 103 or ECON 104A or ECON 105A

UCR UNIT VALUE	BUS/BUAS COURSES: NUMBER AND TITLE Continued	PREREQUISITES
4	**BUS 133 Accelerated Foundations of Finance**	BUS 020 with a grade of B or better; STAT 004 or STAT 008 or STAT 010 or ECON 101 with a grade of B or better; ECON 003 or ECON 003H with a grade of B or better; or a score of 3 or higher on the Advanced Placement exam in Statistics.
4	**BUS 134 Corporate Finance**	BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 or ECON 134 with a grade of C- or better.
4	**BUS 135 Corporate Financial Policy**	BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 or ECON 134 with a grade of C- or better.
4	**BUS 136 Investments: Security Analysis and Portfolio Management**	BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 or ECON 134 with a grade of C- or better.
4	**BUS 137 Investments: Derivatives Markets**	BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 or ECON 134 with a grade of C- or better.
4	**BUS 138 International Finance**	BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 or ECON 134.
4	**BUS 139 Real Estate Investments**	BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 or ECON 134.
4	**BUS 140 E Current Topics**	BUS 106 with a grade of C- or better or Econ 134 or BUS 133
4	**BUS 140 (E-Z) Current Topics in Finance**	BUS 106 or Econ 134 or BUS 133
4	**BUS 141 Trading Strategies**	BUS 133 and BUS 136 or BUS 106 and BUS 132 and BUS 136/ECON 134
4	**BUS 142 Banks and Risks of Financial Institutions**	BUS 132 or BUS 133
4	**BUS 143 Judgement and Decision Making**	Restricted to class level of junior and senior
4	**BUS 144 Negotiation Fundamentals**	BUS 107
4	**BUS 145 Designing and Leading Teams COURSE TITLE HAS CHANGED as of Fall 2020**	BUS 107 ; **COURSE TITLE CHANGE:** Previously Conflict and Cooperation in Groups. Will not receive credit for course if already completed BUS 145 prior to fall 2020 under previous title.
4	**BUS 146 Introduction to Entrepreneurship**	Restricted to class level of junior and senior
4	**BUS 147 Entrepreneurial Finance**	BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better and BUS 106 or ECON 134 with a grade of C- or better.
4	**BUS 148 Business Plan Development**	BUS 107
4	**BUS 149 Advanced Topics in Management and Decision-Making**	BUS 107
4	**BUS 150 Corporate Strategic Analysis in Multi-Business Firms**	Co-requisite BUS 109
4	**BUS 151 Brand Management**	BUS 103
4	**BUS 152 Sales Management**	BUS 103
4	**BUS 153 Labor Economics/ECON 153**	ECON 102 or ECON 104A
4	**BUS 154 Business Law**	Upper-Division Standing
4	**BUS 155 Managing Human Resources**	BUS 107
4	**BUS 156 Leadership Development**	BUS 107
4	**BUS 157 Managing Work Force Diversity**	BUS 107
4	**BUS 158/ANTH 105 Organizations as Cultural Systems**	Upper-Division Standing
4	**BUS 159 New Product Development**	BUS 103
4	**BUS 160/ECON 160 Industrial Organization**	ECON 104B

UCR UNIT VALUE	BUS/BUAS COURSES: NUMBER AND TITLE Continued	PREREQUISITES
4	**BUS 161 Forensic and Fraud Auditing**	BUS 165B
4	**BUS 162/ECON 162 Managerial Economics**	ECON 102 or ECON 104A
4	**BUS 163 Technology Entrepreneurship**	BUS 101
4	**BUS 164 Marketing Strategy**	BUS 103
4	**BUS 165A Intermediate Financial Accounting**	BUS 021
4	**BUS 165B Intermediate Financial Accounting**	BUS 165A
4	**BUS 165C Intermediate Financial Accounting**	BUS 165B
4	**BUS 166 Accounting Information Systems**	BUS 101; BUS 108; or equivalent
4	**BUS 167 Advanced Financial Accounting**	BUS 165C (may be taken concurrently)
4	**BUS 168A Individual Taxation**	BUS 108; or equivalent
4	**BUS 168B Federal Taxation for Corporations, Partnerships, Estates, and Trusts**	BUS 168A
4	**BUS 169A Auditing**	BUS 165B (may be taken concurrently)
4	**BUS 169B Quality Assurance in Auditing**	BUS 169A
4	**BUS 170 Financial Statement Valuation**	BUS 165B (may be taken concurrently)
4	**BUS 171 System Analysis and Design**	BUS 101
4	**BUS 172 Information Economics**	BUS 103; ECON 003 or ECON 003H
4	**BUS 173 Introduction to Databases for Management**	BUS 101
4	**BUS 174 Electronic Commerce**	BUS 101
4	**BUS 175 Business Data Communications**	BUS 101
4	**BUS 176 The Sociology of Work in Organizations/ SOC 176**	SOC 001 or SOC 001H
4	**BUS 177 Labor Relations**	BUS 010
4	**BUS 178 International Trade / ECON 178**	ECON 102 or ECON 104A
4	**BUS 179 Business Applications of Geographic Information Systems (GIS)**	BUS 101
4	**BUS 181 Business Modeling and Optimization**	STAT 008 or STAT 010
1-5	**BUS 199H Senior Honors Research**	Senior Standing with a major in Business Administration; admission to University Honors or consent of instructor
4	**BUAS 101 Fundamentals of Insurance**	BUS 106 or Econ 134 or BUS 133

UCR UNIT VALUE	NON-BUS (Alternative) COURSES: NUMBER AND TITLE	PREREQUISITES
4	**ECON 119 Law and Economics**	ECON 003 or ECON 003H; or consent of instructor
4	**ECON 123 American Economic History**	ECON 002 or ECON 002H; ECON 003 or ECON 003H

UCR UNIT VALUE	NON-BUS (Alternative) COURSES: NUMBER AND TITLE Continued	PREREQUISITES
4	**ECON 124 World Economic History**	ECON 002 or ECON 002H; ECON 003 or ECON 003H
4	**ECON 132 Public Economics**	ECON 102 or ECON 104A
4	**ECON 135 The Stock Market**	ECON 002 or ECON 002H; ECON 003 or ECON 003H. ECON 103 or ECON 105A
4	**ECON 146/URST 146 Urban Economics**	ECON 002 or ECON 002H; ECON 003 or ECON 003H. ECON 103 or ECON 105A
4	**ECON 171 International Finance**	ECON 103 or ECON 105A
4	**ECON 178/BUS 178 International Trade**	ECON 102 or ECON 104A
4	**POSC 116 Capitalism, Socialism, and Political Theory**	upper division standing
5	**POSC 116S Capitalism, Socialism, and Political Theory**	upper division standing
4	**POSC 123 Conflict Resolution**	upper division standing
4	**POSC 124 International Relations**	POSC 020
5	**POSC 124S International Relations**	POSC 020
4	**POSC 126 Politics of International Trade, Finance, and Development**	POSC 020 or POSC 020H
5	**POSC 126S Politics of International Trade, Finance, and Development**	POSC 020 or POSC 020H
4	**POSC 134 Political Economy of International Finance**	upper division standing
5	**POSC 134S Political Economy of International Finance**	upper division standing
4	**POSC 138 Labor and Globalization**	upper division standing
5	**POSC 138S Labor and Globalization**	upper division standing
4	**POSC 160 Globalization and Underdevelopment**	upper division standing
5	**POSC 160S Globalization and Underdevelopment**	upper division standing
4	**POSC 164 The Nation State and Capitolism**	upper division standing
5	**POSC 164S The Nation State and Capitolism**	upper division standing
5	**POSC 182 (F, G, E) Politics and Economic Policy E. Politics And Economic Policy: American Politics; F. Politics And Economic Policy: International Relations; G. Politics And Economic Policy: Strategy And Institutions.**	restricted to class level standing of junior, or senior
5	**POSC 186 Regulation: A Political Perspective**	upper division standing
4	**HISA 119 Modern U.S. Consumer Culture**	restricted to class level standing of junior, or senior
4	**HISA 123 American Economic History**	ECON 002 or ECON 002H; ECON 003 or ECON 003H
4	**HISA 124 Labor and Working Class History of U.S.**	upper division standing
4	**MCS 105 Global Communication**	upper division standing
4	**PHIL 116 Business Ethics**	upper division standing
4	**PSYC 142 Industrial/Organizational Psychology**	PSYC 002
4	**SOC 135 Conflict**	SOC 001 or SOC 001H
5	**SOC 135S Conflict**	SOC 001 or SOC 001H