## MAJOR PREPARATION REQUIREMENTS:
(at least 37 units, 2.5 minimum GPA)
May be used to satisfy breadth requirements

<table>
<thead>
<tr>
<th>Course</th>
<th>Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUS 10</td>
<td></td>
</tr>
<tr>
<td>BUS 20</td>
<td></td>
</tr>
<tr>
<td>CS 8</td>
<td></td>
</tr>
<tr>
<td>ECON 2</td>
<td></td>
</tr>
<tr>
<td>ECON 3</td>
<td></td>
</tr>
<tr>
<td>ECON 102</td>
<td></td>
</tr>
<tr>
<td>ECON 103</td>
<td></td>
</tr>
<tr>
<td>MATH 22</td>
<td></td>
</tr>
<tr>
<td>STAT 48</td>
<td></td>
</tr>
</tbody>
</table>

## ACCOUNTING AND AUDITING STUDENTS ONLY

### REQUIRED COURSE

<table>
<thead>
<tr>
<th>Course</th>
<th>Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUS 21</td>
<td></td>
</tr>
</tbody>
</table>

Graduation requires completion of all university, college, and major requirements with a **minimum of 180 qtr units**. Foreign language, if required, **must** be completed by graduation.

Satisfied: ELWR____ Am. Hist & Inst____

---

**Business is a selecting major.**

The selecting criteria are as follows:

1. All breadth prerequisites must be complete prior to applying, except foreign language and English 1C.
2. Students must be admitted before completing 120 units.
3. 2.7 minimum UCR cumulative GPA.
4. 2.5 minimum GPA in major preparation category.
5. 2.0 minimum GPA for any attempted upper division major requirements.

Note: Attendance is required at an application workshop.

## UPPER DIVISION MAJOR REQUIREMENTS:
(18 courses; at least 72 units, 2.0 minimum GPA)

### REQUIRED CORE (10 courses; at least 40 units)

<table>
<thead>
<tr>
<th>Course</th>
<th>Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUS 100W</td>
<td></td>
</tr>
<tr>
<td>BUS 101</td>
<td></td>
</tr>
<tr>
<td>BUS 102</td>
<td></td>
</tr>
<tr>
<td>BUS 103</td>
<td></td>
</tr>
<tr>
<td>BUS 104</td>
<td></td>
</tr>
<tr>
<td>BUS 105</td>
<td></td>
</tr>
<tr>
<td>BUS 106</td>
<td></td>
</tr>
<tr>
<td>BUS 107</td>
<td></td>
</tr>
<tr>
<td>BUS 108</td>
<td></td>
</tr>
</tbody>
</table>

## CONCENTRATION (5 courses, at least 20 units)
Choose five courses unique to concentration requirements on reverse side.

### UPPER DIVISION BUS ELECTIVES (3 courses; 12 units*)
(Excludes BUS 190; only four units of 198I; see reverse side for list)

<table>
<thead>
<tr>
<th>Course</th>
<th>Units</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*4 courses/16 units for transfer students with BUS 108 credit
CONCENTRATIONS (20 units/5 courses) Choose five courses from one of the concentrations listed below. Consult the UCR general catalog for course prerequisites, title, and content.

Accounting and Auditing:

Finance:
BUS 132 and at least four of the following: BUS 131, BUS 134, BUS 135, BUS 136, BUS 137, BUS 138, BUS 139, BUS 140E, BUS 146, BUS 147, BUS 148, BUS 153/ECON153

Management:
BUS 143, BUS 144, BUS 145, BUS 146, BUS 147, BUS 148, BUS 149, BUS 154, BUS 155, BUS 156, BUS 157, ANTH105/BUS 158, BUS 173

Information Systems:
BUS 125, BUS 128, BUS 171, BUS 172, BUS 173, BUS 174, BUS 175

Marketing:
BUS 111, BUS 112, BUS 113, BUS 114, BUS 115, BUS 116, BUS 117, BUS 118, BUS 119, BUS 126

Operations & Supply Chain Management:
BUS 122, BUS 123, BUS 124, BUS 125, BUS 126, BUS 127/STAT127, BUS 128, BUS 129, BUS 130, BUS 173

UPPER DIVISION BUS ELECTIVES (12 units/3 courses, excluding BUS 190) In addition to five concentration courses, choose three additional upper division BUS electives. Students with BUS 108 credit from a community college need 16 units/4 courses.

BUS 111 - Services Marketing
BUS 112 - Consumer Behavior
BUS 113 - Marketing Institutions
BUS 114 - Marketing in a Global Environment
BUS 115 - Marketing Research
BUS 116 - Pricing Strategy & Management
BUS 117 - Advertising
BUS 118 - Electronic Marketing
BUS 119 - Database Marketing
BUS 122 - Linear Programming with Applications
BUS 123 - Spreadsheet Modeling for Decision-Making
BUS 124 - Business Analytics
BUS 125 - Simulation for Business
BUS 126 - Practical Business Forecasting
BUS 127/STAT 127 - Introduction to Quality Improvements
BUS 128 - Project Planning and Control
BUS 129 - Supply Chain Management
BUS 130 - Supply Chain Modeling
BUS 131 - Fixed-Income Securities
BUS 132 - Foundations of Finance
BUS 134 - Corporate Finance
BUS 135 - Corporate Financial Policy
BUS 136 - Investments: Security Analysis & Portfolio Management
BUS 137 - Investments: Derivatives Markets
BUS 138 - International Finance
BUS 139 - Real Estate Investments
BUS 140 (E-Z) - Current Topics in Finance
BUS 143 - Judgment and Decision Making
BUS 144 - Negotiation Fundamentals
BUS 145 - Conflict & Cooperation in Groups
BUS 146 - Introduction to Entrepreneurship
BUS 147 - Entrepreneurial Finance
BUS 148 - Business Plan Development
BUS 149 - Advanced Topics in Management and Decision-Making
BUS 153/ECON 153 - Labor Economics
BUS 154 - Business Law
BUS 155 - Managing Human Resources
BUS 156 - Leadership Development
BUS 157 - Managing Work Force Diversity
BUS 158/ANTH 105 – Organizations as Cultural Systems
BUS 160/ECON 160 – Industrial Organization
BUS 161 – Forensic and Fraud Auditing
BUS 162/ECON 162 – Managerial Economics
BUS 165A – Intermediate Financial Accounting
BUS 165B – Intermediate Financial Accounting
BUS 165C - Intermediate Financial Accounting
BUS 166 - Accounting Information Systems
BUS 167 - Advanced Financial Accounting
BUS 168A – Individual Taxation
BUS 168B - Federal Taxation for Corporations, Partnerships, Estates, & Trusts
BUS 169A - Auditing
BUS 169B - Quality Assurance in Auditing
BUS 171 - Systems Analysis & Design
BUS 172 - Information Economics
BUS 173 - Introduction to Databases for Management
BUS 174 - Electronic Commerce
BUS 175 - Business Data Communications
BUS 176/SOC 176 - The Sociology of Work in Organizations
BUS 178/ECON 178 - International Trade
BUS 198I - Individual Internship in Business Administration
BUS 199H - Senior Honors Research

Note: Or any other course on the approved alternative list.